



## Text File

**Introduced:** 5/15/2020

**Bill No:** 2020-0350, **Version:** 2

**Committee:** Committee on Innovation,  
Performance and Asset Management

**Status:** Passed Finally

Resolution authorizing the Director of the Department of Innovation and Performance to enter into an agreement with Cohen Law Group and CTC Technology & Energy for the renegotiation of the City's Cable Franchise Agreements with Comcast and Verizon, and certain additional telecommunications consulting services; and further providing final payment to SmartWorks Partners for work provided under an agreement authorized by Resolutions 741 and 748 of 2018.

**WHEREAS**, the City issued RFP 18000264 to seek professional services for telecommunication and cable strategy consulting support; and

**WHEREAS**, the City's sought, among other goals as provided in RFP 18000264, to receive consulting to holistically approach the telecommunications industry in the City and further develop City's pricing and business model strategy for access to various publicly owned assets, including assets in the public right-of-way; and

**WHEREAS**, the City further sought to obtain consulting to develop innovative strategies to leverage telecommunications investments for public purposes; and

**WHEREAS**, SmartWorks Partners, Inc., Cohen Law Group, and CTC Technology & Energy were the successful respondents to RFP 18000264; and

**WHEREAS**, City Council authorized and City entered into an agreement with SmartWorks Partners, Inc., Cohen Law Group, and CTC Technology & Energy pursuant to Resolutions 741 and 748 of 2018; and

**WHEREAS**, pursuant to Resolution 748, a certain contingency based percentage payment on newly generated revenue was authorized as an available method of compensation for SmartWorks Partners, Inc., in exchange for certain services; and

**WHEREAS**, City has determined that its best interest is now served by 1. Providing a final lump sum payment to SmartWorks Partners, Inc., for actual services rendered in lieu of a percentage based arrangement; 2. Termination of its agreement with SmartWorks Partners, Inc., Cohen Law Group and CTC Technology & Energy; and 3. Entering into a new agreement with Cohen Law Group and CTC Technology & Energy for remaining services under RFP 18000264; and

**WHEREAS**, the City now wishes to provide Smartworks Partners, Inc., final compensation for services rendered and the City now wishes to enter into a new agreement with Cohen Law Group and CTC Technology & Energy to advance the goals of RFP 18000264.

**Be it resolved by the Council of the City of Pittsburgh as follows:**

**Section 1.** The Mayor and the Director of the Department of Innovation & Performance on behalf of the City of Pittsburgh are authorized to enter into an Agreement or Agreements, with Cohen Law Group, and CTC Technology & Energy for renegotiation of the City's Cable Franchise Agreements with Comcast and Verizon, and for consultation on development of fiber and wireless telecommunication assets and policy in an amount not to exceed five hundred twenty thousand, nine hundred twenty six dollars and five cents (\$520,926.05), chargeable to and payable from the following code account: 11101.103000.53.53901.2020.

**Section 2.** The Mayor and the Director of the Department of Innovation & Performance on behalf of the City of Pittsburgh are authorized to provide payment to SmartWorks Partners, Inc., at an amount not to exceed one hundred and one thousand dollars appropriated from the following account 11101.103000.53.53901.2020; as final payment for actual services rendered by Smartworks under the agreement authorized by Resolutions 741 and 748 of 2018.

**Section 3.** Resolutions 741 and 748 of ~~2020~~ **2018** are repealed insofar as they are inconsistent with this Resolution. More specifically, Resolution 741 is repealed insofar as funds originally appropriated thereunder that remained unspent are now appropriated for the agreement authorized by this Resolution.