



City of Pittsburgh

510 City-County Building
414 Grant Street
Pittsburgh, PA 15219

Text File

Introduced: 10/16/2018

Bill No: 2018-0986, **Version:** 2

Committee: Committee on Innovation,
Performance and Asset Management

Status: Passed Finally

Resolution authorizing the Mayor and the Director of the Department of Innovation and Performance to enter into an Agreement or Agreements with SmartWorks Partners, Inc, **Cohen Law Group, and CTC Technology & Energy** for the provision of professional services relating to telecommunications strategy, with a 65/35 revenue sharing split. (*Briefing held 10/23/18*)

Be it resolved by the Council of the City of Pittsburgh as follows:

Section 1. The Mayor and the Director of the Department of Innovation & Performance, on behalf of the City of Pittsburgh, are hereby authorized to enter into a Contract or Contracts, Agreement or Agreements, with SmartWorks Partners, Inc., **Cohen Law Group, and CTC Technology & Energy** for the provision of professional services relating to telecommunications strategy development and negotiations of the City's telecommunications agreements. The term of the agreement shall be for six (6) years.

Section 2. SmartWorks Partners, Inc., **Cohen Law Group, and CTC Technology & Energy** shall provide services relating to broadband planning, policy review, implementation, and ongoing program management. SmartWorks Partners, Inc., **Cohen Law Group, and CTC Technology & Energy** shall receive a contingency fee of 35% of all new revenue collected from mutually agreed upon City-owned telecommunications and smart city assets. Revenue, less this fee, shall be deposited into the appropriate Innovation and Performance 103000 revenue account, including but not limited to:

Cable Bureau Revenue: 11101.103000.43.43101

Leasing and management of City-Owned assets, MBRO revenue:11101.103000.43.43905

Telecommunications Licensing tax: 11101.103000.43.41658

Distributed Antennae Permit revenue: 11101.103000.43.43105

Section 3. Said Agreement(s) shall be in a form approved by the City Solicitor.