

Parking Garage & Commercial Proforma as of 2/1/18			
	URA: Pittsburgh	Sq Ft Per Unit	%
Total Square Feet	141,500	334,515,964	
	Garage Parking Sq ft	113,200	80.00%
	Residential Sq ft	18,265	12.91%
	Residential Commercial Sq ft	10,035	8.87%
Total # of Parking Spaces	423		100.00%
Garage Parking Stall Commitments	# Spaces	Total Sq Ft	%
	29	9,700.95	6.86%
	26	8,563.59	6.05%
	30	10,035.46	7.09%
	0	0.00	0.00%
	368	123,101.65	87.00%
	78	26,092.20	18.44%
Total # of Revenue Producing Spaces	394	Per Unit	Annual Income
(1) Market Rate Units	24	\$ 1,344.00	\$ 32,256
(2) Off Hour/Valet Event Parking	30	\$ 1,596.00	\$ 47,880
(3) Monthly Corporate Lease	368	\$ 2,280.00	\$ 839,040
(4) Monthly Parking	78	\$ 1,860.00	\$ 145,080
(5) Hourly Parking	27	\$ 1,250.00	\$ 33,750
(6) Evening Events	59	\$ 4,750.00	\$ 280,250
(7) Weekend Events	25	\$ 6,280.00	\$ 157,225
(8) Smaller Events	70	\$ 750.00	\$ 52,500

Operations per unit (Annual)	\$ 888.17		
Operations per unit (Monthly)	\$ 74.01		
Total Gross Potential Revenue	\$ 1,587,981.00	Per Unit	City Tax \$0.27
	\$ 1,587,981.00	\$22,685.44	433042,4187
City of Pittsburgh Parking Tax	\$ 433,042.42		
Annual Operating expenses	\$ 375,694.78		
Total % of Operating Expenses of Revenue	23.66%		

Rates	# of Parking Spaces	Monthly Gross	Annual Gross	Per/Unit/Annual
\$ 112.00	24	\$ 2,688.00	\$ 32,256.00	\$ 1,344.00
\$ 19.00	30	\$ 570.00	\$ 47,880.00	\$ 1,596.00
\$ 190.00	368	\$ 69,920.00	\$ 839,040.00	\$ 2,280.00
\$ 155.00	78	\$ 12,090.00	\$ 145,080.00	\$ 1,860.00
\$ 5.00	27	\$ 135.00	\$ 33,750.00	\$ 1,250.00
\$ 19.00	59	\$ 1,121.00	\$ 280,250.00	\$ 4,750.00
\$ 19.00	25	\$ 475.00	\$ 157,225.00	\$ 6,280.00
\$ 15.00	70	\$ 1,050.00	\$ 52,500.00	\$ 750.00

Rev Escalation 2%

Exp. Escalation 3%

	Year 1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	Total
City Gross Revenue	\$ 1,587,981	\$ 1,619,741	\$ 1,652,135	\$ 1,685,178	\$ 1,718,882	\$ 1,753,259	\$ 1,788,325	\$ 1,824,091	\$ 1,860,573	\$ 1,897,784	\$ 1,935,740	\$ 1,974,455	\$ 2,013,944	\$ 2,054,223	\$ 2,095,307	\$ 2,137,213	\$ 2,179,958	\$ 2,223,557	\$ 2,268,028	\$ 36,270,373
Total of Pittsburgh Parking Tax	\$ 433,042	\$ 441,703	\$ 450,537	\$ 459,548	\$ 468,739	\$ 478,114	\$ 487,676	\$ 497,430	\$ 507,378	\$ 517,526	\$ 527,876	\$ 538,434	\$ 549,202	\$ 560,187	\$ 571,390	\$ 582,818	\$ 594,474	\$ 606,364	\$ 618,491	\$ 9,890,931
Base Tax To City/URA	\$ 40,339	\$ 40,339	\$ 40,339	\$ 40,339	\$ 40,339	\$ 40,339	\$ 40,339	\$ 40,339	\$ 40,339	\$ 40,339	\$ 40,339	\$ 40,339	\$ 40,339	\$ 40,339	\$ 40,339	\$ 40,339	\$ 40,339	\$ 40,339	\$ 40,339	\$ 766,441
Incremental Parking Tax Available for PTD	\$ 392,703	\$ 401,364	\$ 410,198	\$ 419,209	\$ 428,400	\$ 437,775	\$ 447,337	\$ 457,091	\$ 467,039	\$ 477,187	\$ 487,537	\$ 498,095	\$ 508,863	\$ 519,848	\$ 531,051	\$ 542,479	\$ 554,135	\$ 566,025	\$ 578,152	\$ 9,124,490
Incremental Parking Trust Reserve	\$ 32,526	\$ 41,187	\$ 50,021	\$ 59,032	\$ 68,223	\$ 77,598	\$ 87,160	\$ 96,913	\$ 106,862	\$ 117,010	\$ 127,360	\$ 137,918	\$ 148,686	\$ 159,670	\$ 170,874	\$ 182,302	\$ 193,958	\$ 205,848	\$ 217,975	\$ 2,281,122
Total Wages	\$ 44,075	\$ 45,397	\$ 46,759	\$ 48,162	\$ 49,607	\$ 51,095	\$ 52,628	\$ 54,207	\$ 55,833	\$ 57,508	\$ 59,233	\$ 61,010	\$ 62,840	\$ 64,726	\$ 66,667	\$ 68,667	\$ 70,727	\$ 72,849	\$ 75,035	\$ 1,107,026
Fringe Benefits	\$ 19,280	\$ 19,858	\$ 20,454	\$ 21,068	\$ 21,700	\$ 22,351	\$ 23,021	\$ 23,712	\$ 24,423	\$ 25,156	\$ 25,911	\$ 26,688	\$ 27,489	\$ 28,313	\$ 29,163	\$ 30,038	\$ 30,939	\$ 31,867	\$ 32,823	\$ 484,253
Credit Card Fees	\$ 38,496	\$ 39,651	\$ 40,840	\$ 42,066	\$ 43,328	\$ 44,627	\$ 45,966	\$ 47,345	\$ 48,766	\$ 50,229	\$ 51,735	\$ 53,287	\$ 54,886	\$ 56,533	\$ 58,229	\$ 59,976	\$ 61,775	\$ 63,628	\$ 65,537	\$ 966,899
Utilities	\$ 36,587	\$ 37,685	\$ 38,815	\$ 39,980	\$ 41,179	\$ 42,414	\$ 43,687	\$ 44,997	\$ 46,347	\$ 47,738	\$ 49,170	\$ 50,645	\$ 52,164	\$ 53,729	\$ 55,341	\$ 57,001	\$ 58,711	\$ 60,473	\$ 62,287	\$ 918,951
Security	\$ 101,920	\$ 104,978	\$ 108,127	\$ 111,371	\$ 114,712	\$ 118,153	\$ 121,698	\$ 125,349	\$ 129,109	\$ 132,982	\$ 136,972	\$ 141,081	\$ 145,314	\$ 149,673	\$ 154,163	\$ 158,788	\$ 163,552	\$ 168,458	\$ 173,512	\$ 2,559,911
Real Estate Taxes	\$ 43,500	\$ 44,805	\$ 46,149	\$ 47,534	\$ 48,960	\$ 50,428	\$ 51,941	\$ 53,500	\$ 55,104	\$ 56,758	\$ 58,460	\$ 60,214	\$ 62,021	\$ 63,881	\$ 65,798	\$ 67,772	\$ 69,805	\$ 71,899	\$ 74,056	\$ 1,092,584
Maintenance/Garage Supplies/GL Insurance	\$ 60,087	\$ 61,889	\$ 63,746	\$ 65,658	\$ 67,628	\$ 69,657	\$ 71,747	\$ 73,899	\$ 76,116	\$ 78,400	\$ 80,752	\$ 83,174	\$ 85,669	\$ 88,239	\$ 90,887	\$ 93,613	\$ 96,422	\$ 99,314	\$ 102,294	\$ 1,509,192
Replacement Reserve	\$ 31,750	\$ 31,750	\$ 31,750	\$ 31,750	\$ 31,750	\$ 31,750	\$ 31,750	\$ 31,750	\$ 31,750	\$ 31,750	\$ 31,750	\$ 31,750	\$ 31,750	\$ 31,750	\$ 31,750	\$ 31,750	\$ 31,750	\$ 31,750	\$ 31,750	\$ 603,240
Total Operating Expenses	\$ 375,695	\$ 386,013	\$ 396,641	\$ 407,588	\$ 418,863	\$ 430,476	\$ 442,428	\$ 454,759	\$ 467,449	\$ 480,520	\$ 493,983	\$ 507,850	\$ 522,133	\$ 536,845	\$ 551,997	\$ 567,605	\$ 583,680	\$ 600,238	\$ 617,293	\$ 9,242,056
Anchor Tenant Expense Adj (87%)			\$ (20,946)	\$ (21,575)	\$ (22,222)	\$ (22,889)	\$ (23,565)	\$ (24,282)	\$ (25,021)	\$ (25,761)	\$ (26,534)	\$ (27,330)	\$ (28,150)	\$ (28,994)	\$ (29,864)	\$ (30,760)	\$ (31,683)	\$ (32,634)	\$ (33,613)	\$ (455,823)
Management Fees	\$ 23,822	\$ 24,537	\$ 25,273	\$ 26,031	\$ 26,812	\$ 27,616	\$ 28,445	\$ 29,298	\$ 30,177	\$ 31,082	\$ 32,015	\$ 32,975	\$ 33,964	\$ 34,983	\$ 36,033	\$ 37,114	\$ 38,227	\$ 39,374	\$ 40,555	\$ 598,334
Aggregate Expenses	\$ 811,613	\$ 831,307	\$ 872,502	\$ 893,218	\$ 914,465	\$ 936,257	\$ 958,600	\$ 981,537	\$ 1,005,055	\$ 1,029,179	\$ 1,053,925	\$ 1,079,310	\$ 1,105,351	\$ 1,132,065	\$ 1,159,472	\$ 1,187,588	\$ 1,216,433	\$ 1,246,027	\$ 1,276,391	\$ 19,690,295
Garage NOI	\$ 755,422	\$ 767,488	\$ 779,633	\$ 792,011	\$ 804,468	\$ 817,053	\$ 829,776	\$ 842,605	\$ 855,569	\$ 868,656	\$ 881,866	\$ 895,196	\$ 908,644	\$ 922,208	\$ 935,887	\$ 949,677	\$ 963,575	\$ 977,580	\$ 991,688	\$ 16,539,002
(9) Commercial Space NOI (6,000 sq. ft. @ \$10/sq. ft. with \$10,000 in Annual Expenses)	\$ 50,000	\$ 51,500	\$ 53,045	\$ 54,636	\$ 56,275	\$ 57,964	\$ 59,703	\$ 61,494	\$ 63,339	\$ 65,239	\$ 67,196	\$ 69,212	\$ 71,288	\$ 73,427	\$ 75,629	\$ 77,898	\$ 80,235	\$ 82,642	\$ 85,122	\$ 1,255,843
Aggregate Net Operating Income	\$ 805,422	\$ 818,988	\$ 832,678	\$ 846,648	\$ 860,743	\$ 875,017	\$ 889,478	\$ 904,098	\$ 918,907	\$ 933,895	\$ 949,062	\$ 964,407	\$ 979,932	\$ 995,635	\$ 1,011,516	\$ 1,027,575	\$ 1,043,811	\$ 1,060,223	\$ 1,076,810	\$ 17,794,845

Revenue Assumptions
(1) Market rate tenants will have an option for discount lease.
(2) Off Hour/Valet service available during events.
(3) Anchor Tenant - Projected to lease 368 employee parking spaces.
(4) Anchor tenant will use 290 spaces during the day & 70 spots from 7 pm to 7:00 am. 70 spots will be resold to IHOP for its customers and/or nearby office tenants/transients.
(5) Hourly parking is available to the public.
(6) The PPG Paints arena hosts 154 events annually including 59 evening events. City's Edge will capture approximately 250 cars per evening event.
(7) The PPG Paints arena hosts 154 events annually including 25 weekend events. City's Edge will capture approximately 331 cars per weekend event.
(8) The PPG Paints arena hosts 154 events annually including 70 smaller events with an average of 4,000 attendees. City's Edge will capture approximately 50 cars per small event.
(9) City's Edge has 12,000 sq. ft. of commercial/community space. 6,000 sq. ft. of space is dedicated to community activities supported by NMTC will produce no income. According to CBRE, the per sq. ft. rental is between \$18.00 and \$32.00, but MidPoint is projecting the remaining 6,000 sq. ft. of commercial space will lease for \$10.00 per sq. ft.

Parking Tax Diversion Calculation	
Average Incremental Annual Parking Tax	480,236
Diversion Rate/Amount	75% 360,177
Diversion Loan Assumptions	
Loan	4,181,835
Rate	5%
Term	19 Yrs
Payment	\$341,377
Diversion Amount	360,177
Loan Payment	341,377
Trustee Payment	3,000 Est.
Miscellaneous Costs	5,000 Est.
PTD Escrow Balance	10,800

Parking Taxes Less Base \$ 9,124,490

Total Diversion \$ 6,843,367