

ED GAINNEY
MAYOR



HEIDI NORMAN
CIO & DIRECTOR

CITY OF PITTSBURGH
DEPARTMENT OF INNOVATION & PERFORMANCE
CITY-COUNTY BUILDING

November 21, 2025

The Honorable President and Members of Council
510 City-County Building
414 Grant Street
Pittsburgh, PA 15219

RE: To enter into an agreement(s) for PGH Lab

Dear President and Members:

This letter is to request approval for a Resolution authorizing the Mayor and the Director of the Department of Innovation & Performance, on behalf of the City of Pittsburgh, to enter into Startup Participation Agreements with selected entities as part of the cohorts of PGH Lab and further authorizing the Mayor and Director of the Department of Innovation & Performance to enter into Program Participation Agreements with local municipal entities to allow such entities to test products and services through PGH Lab, at a total cost not-to-exceed One Hundred Thousand Dollars (\$100,000) over one (1) year.

Your favorable consideration is appreciated.

Sincerely,

A handwritten signature in blue ink that reads "Heidi L. Norman".

Heidi Norman
CIO & Director, Innovation & Performance